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PEARSON AVIATION

WHERE DREAMS
TAKE FLIGHT

Guy Pearson

CHIEF FLYING INSTRUCTOR

Renowned and respected within the aviation industry, Chief Flying Instructor and founder of Pearson Aviation, Guy Pearson has logged more than 11,000 flying hours. A Grade One Flying Instructor, Pearson's Chief Pilot and a CASA Approved Testing Officer for fixed-wing licenses and ratings, Guy is also a Barrister and Solicitor, and Officer of the Supreme Court of Victoria. He and his staff are firmly committed to maintaining the very highest ethical, safety and professional standards.



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The height of excellence

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**PEARSON
AVIATION**

Established in 1982, Pearson Aviation is one of Australia's leading providers of aviation services.

Based at Essendon Airport, in the same Primary Control Zone used by Boeing 747 international flights, Pearson Aviation operates an extensive fleet of modern Cessna aircraft for flight training, charter and hire.

Pearson Aviation has earned a coveted reputation as a training provider of excellence - renowned for the quality of

its training and its graduates. Many Pearson graduates are now employed by major airlines including Cathay Pacific, QANTAS and Virgin.

Training is provided by friendly, highly qualified instructors, with an impeccable safety record and thousands of flying hours under their wings.

Whether you'd like to learn to fly, advance your flying qualifications, or hire, charter or buy an aircraft, with Pearson Aviation, you're in safe hands.

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Choosing a flying school

ONCE YOU'VE DECIDED TO LEARN TO FLY, CHOOSING THE RIGHT TRAINING PROVIDER IS CRITICAL. HERE ARE JUST SOME OF THE MANY REASONS WHY PEARSON AVIATION IS THE IDEAL CHOICE.

Accredited training

Pearson Aviation is approved by CASA to conduct training for all fixed-wing licences and most ratings. Pearson Aviation is a Victorian Qualifications Authority Registered Training Organisation, which provides qualifications that are nationally accredited and internationally recognised.

Convenient location and excellent facilities

Pearson Aviation is located in the main passenger terminal at Essendon Airport, affording students exposure to a professional environment. The airport features long, sealed runways, a control tower, on-site maintenance workshops, approach and runway lighting and sophisticated navigation aids. Located just 16 kilometres from the Melbourne CBD within the same Melbourne Primary Control Zone used by Boeing 747 international flights, Pearson Aviation also offers easy access to non-controlled training fields. *(Please see inside back cover for more information on our location and facilities).*

Future employment

While it can't guarantee employment, Pearson Aviation endeavours, whenever possible, to arrange employment for its Commercial Pilot Licence graduates, many of whom have had the opportunity to fly for Pearson Aviation and are now employed by major airlines such as Cathay Pacific, QANTAS and Virgin.

Experienced instructors

Pearson Aviation currently has eight fully qualified flight instructors on staff, all with thousands of hours of flight time under their wings.

Personalised attention

Pearson Aviation is proud of its dedication to delivering personalised attention to its students, endeavouring to assign one instructor to each student for the duration of their course.

Fleet

Pearson Aviation has a fleet of modern meticulously maintained aircraft to meet all training needs. When training at Pearson Aviation, you may have access to a wide variety of aircraft types, from the simplest training aircraft to executive corporate jets.

Value for money

Pearson Aviation takes pride in training students to the highest possible standard in the minimum amount of time, thereby minimising the total cost. All Pearson Aviation fees and charges are up front (although some additional third-party fees and charges - such as airport landing fees - may apply). Your course fee includes the hire of the aircraft and instructor. We do not charge for pre- or post-flight briefings.

Private Pilot Licence

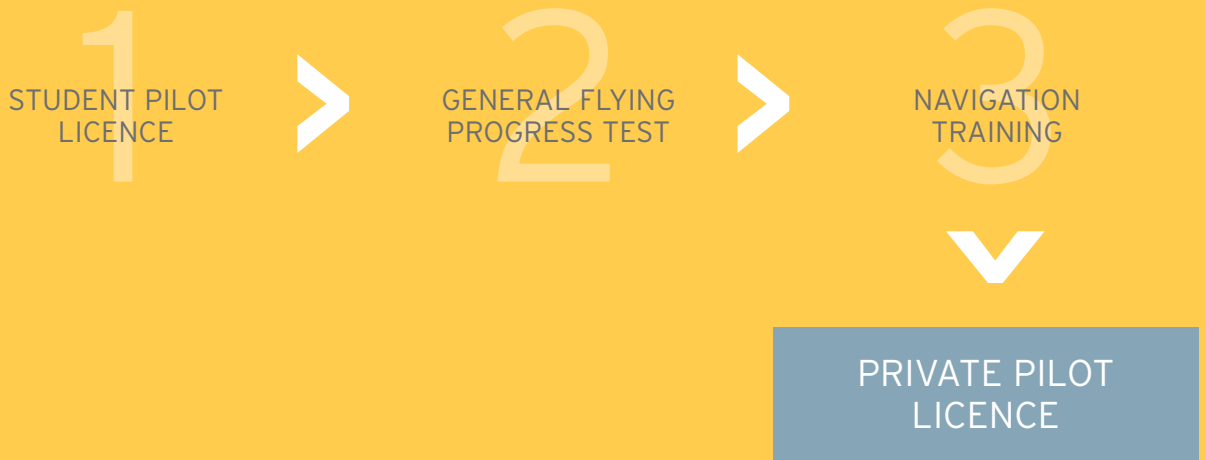
A Private Pilot Licence entitles you to fly solo or with passengers as Pilot In Command on flights anywhere in Australia (other than restricted or prohibited areas).

Obtaining a Private Pilot Licence is a relatively simple three-step process, which begins with meeting some minimum requirements to receive a Student Pilot Licence.

This is followed by courses in general flying and navigation, both of which include flight theory and practical training.

These subjects can be studied at home at your own pace, or via personal or class tuition. Once you've successfully completed your flight and theory training, you'll be given a short flight check to access your navigational skills. Once your flight check is successfully completed, you will qualify for a Private Pilot Licence.

The three steps to becoming a pilot



1

Student Pilot Licence

The very first step to becoming a pilot, the Student Pilot Licence is issued by CASA on the recommendation of a flight school's Chief Flying Instructor. It enables you to undertake all the necessary training for the issue of a Private Pilot Licence. No flying experience is required.

In order to apply for a Student Pilot Licence, you must be:

- Able to fluently speak, read and write English
- Medically fit (a CASA-approved medical examination is required)
- Of sufficient age to physically and mentally handle an aircraft in flight.

The minimum age for a licence holder is 16 years, although younger students can be accepted for dual flight training. There is no upper age limit.

If you're not sure whether you'll be suited to flying, but wish to have a go, you may initially undertake dual instruction (i.e. with an instructor) without a Student Pilot Licence.



2

General Flying Progress Test

Upon successful completion of the General Flying Progress Test, you'll be qualified to carry passengers and fly as Pilot in Command within a limited area (normally the school's training area). The General Flying Progress Test course (only available to Student Pilot Licence holders) comprises two elements:

- **Study in basic aeronautical knowledge, concluding with a simple exam.**
Study can be conducted at home (online) at your own pace, or via personal or class tuition.
- **Flight training.** This is divided into:
 - Dual training (a minimum of 15 hours of flying with your instructor)
 - Solo flying time (a minimum of five hours' flight time required).

Once you've completed initial training to a satisfactory standard, you must then undergo a flight check. This check includes a simple questionnaire on the use of the aircraft radio, so that you can be issued a Flight Radio Telephone Operator's Licence.

3

Navigation Training

This training consists of navigation or cross-country exercises, which vary in duration from two to five hours per sortie. As with training for the General Flying Progress Test, Navigation is divided into:

- **Dual training** (a minimum of 15 hours of flying with your instructor)
- **Solo flying time** (a minimum of five hours' flight time required)

You must also pass a simple CASA exam, including:

- Meteorology
- Navigation
- Flight Rules and Procedures
- Aircraft Performance and Operation
- Human Factors.

Private Pilot Licence

After completing your Student Pilot Licence, General Flying Progress Test and Navigation Training, you'll qualify for the issue of a CASA Private Pilot Licence.



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Commercial Pilot Licence

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A Commercial Pilot Licence (also known as the *Certificate IV in Transport and Distribution - Aviation Flight Operations* or simply 'CPL') enables you to be employed as a pilot, and fly for hire or reward.

Even if you don't want to work as a pilot, training for a CPL will greatly improve your flying skills and instil you with a profound sense of achievement.

Pearson Aviation's, one-on-one CPL course training is conducted from Essendon Airport, using a fleet of modern aircraft operating in a professional radar environment within the same Melbourne Primary Control Zone used by Boeing 747 international flights.

So you'll be learning to fly in the right, professional environment.

The course includes theory instruction leading to a Civil Aviation Safety Authority (CASA) examination. Theory subjects covered are:


- Aerodynamics
- Operations, performance and flight planning
- Aircraft general knowledge
- Navigation
- Meteorology
- Flight rules and air law, and
- Human factors.

If you're currently a secondary student considering a career as a pilot, the Pearson Aviation CPL course is a great option. It is a formal, professional qualification recognised by the major airlines that can have you flying and earning money three times as fast as a uni course. It also costs a lot less.

Students who do not hold a Private Pilot Licence will be required to have a CASA-approved medical examination, and must be able to fluently speak, read and write English.

Students must be of sufficient age to physically and mentally handle an aircraft in flight. There is no minimum age to commence a CPL, but international students must be at least 18 years old to be accepted into an integrated course. There is no upper age limit.





Two flight paths to a CPL

THERE ARE ESSENTIALLY TWO WAYS TO OBTAIN A COMMERCIAL PILOT LICENCE (CPL):

1

Obtain a Private Pilot Licence and fly privately until you have logged a total of 200 hours, as well as pass the CPL theory exams.

The theory components of the course can be studied online at your own pace, or via personal or class tuition. Full-time, 10-week theory courses are available.

Alternatively, a combination of home study and short sessions with a theory instructor may be a viable option.

Some dual instruction (i.e. flying with an instructor) may also be required to achieve the appropriate standard.

A flight check will be conducted prior to the issue of your CPL.

or 2

Complete an integrated CPL Course.

The Pearson Aviation integrated CPL course combines air, ground and theory instruction (including classroom tuition and the use of a synthetic trainer) to maximise the learning experience.

It is especially suitable for students with little or no previous flying experience.

Course delivery can be tailored for individual needs, full-time or part time. Our CPL course option follows the academic year and can take as little as nine months to complete.

How to gain entry to a course



Pearson Aviation is registered with the Commonwealth Register of Institutions and Courses for Overseas Students (CRICOS 03017M).

International students

Before the Australian Government will issue a student visa it is necessary to gain entry to a course, by following the two steps outlined below. When the Agreement is completed, you will be sent three copies of an Acceptance Advice Form, which you will need when you apply for your Australian Student Visa. There are three ways for international students to obtain and submit a Course Application...

1. By mailing directly to us
2. Through an Australian Education Centre in your country*
3. Through an agent appointed by us to assist students in your country*
**Centre or agent fees might apply*

Step 1. Complete and mail a Course Application Form to us, including a non-refundable application-fee payment of

AUD\$150. If your application is accepted, we will send you an Agreement.

Step 2. Complete, sign and forward the Agreement to us.

Key prerequisites for course entry

- You must be at least 18 years old - there is no upper age limit
- You must be medically fit to hold a Commercial Pilot's Licence
- You must be competent in English ICAO 4 (IELETS 5.5). Arrangements can be made to test at the Australian or British Embassy in your country. Further information on English Language Proficiency requirements can be found on the CASA web page www.casa.gov.au
- Year 12 equivalent pass in English, Mathematics & Science



Pearson Aviation is a Registered Training organisation with the VRQA under the Australian Training and Quality Framework.

Domestic students

There are 2 simple steps to achieve entry into a course at Pearson Aviation;

Step 1. Complete and mail a Course Application Form to us, including a non-refundable application-fee payment of AUD\$150. If your application is accepted, we will send you an Agreement.

Step 2. Complete, sign and forward the Agreement to us.

Key prerequisites for course entry

- You must be at least 16 years old - there is no upper age limit
- You must be medically fit to hold a Commercial Pilot's Licence
- You must be competent in English ICAO 4 (IELETS 5.5).
- It is desirable to have VCE passes in English, Mathematics & Science.

Visit our website for more information.

Other training

After obtaining your Private or Commercial Pilot Licence, there are several optional training courses you can do to further enhance your qualifications, including...

1. Night Visual Flight Rules Rating

A Night Visual Flight Rules (NVFR) rating enables you to fly before first light or after last light, which means your trips need not be constrained to daylight hours only. Achieving this rating will greatly improve your skill as a pilot, by enhancing your understanding of more sophisticated navigational techniques. You must hold a Private Pilot Licence qualification (or higher) to hold a NVFR. During the NVFR course, approximately five hours is devoted to instrument flying (i.e. handling the aircraft by reference to your flight instruments only). To save money, this time may also be accumulated in an approved synthetic trainer or flight simulator. The course also includes a minimum of 10 hours of night flying with a qualified instructor.

2. Commercial Instrument Rating

Obtaining an Instrument Rating will qualify you to perform charters in Instrument Meteorological Conditions. This exciting career path allows you to visit many out of the way places throughout Australia and meet interesting people. Most regional and major airlines would look favourably upon this kind of experience in your log book.

3. Flight Instructor Rating

In order to build hours quickly, or as a rewarding alternative career path, many pilots choose to become a flying instructor. By becoming an instructor, you are able to teach students to fly from General Flying Progress Test through to Commercial Licence. As your experience as an instructor builds, you will be able to instruct for all the licences required to

become an airline pilot. If you are interested in an airline career, the hours and experience you gain as an Instructor are considered to be an excellent foundation for the two-crew environment of an airline. Most airlines now consider that if you can teach it, you must know it! An Instructor Rating is also a good way to accumulate hours in your logbook, while consolidating your knowledge and being paid for the experience.

4. Airline Transport Theory

After completion of your CPL the next logical step is to study for the 7 ATPL theory subjects. Once all the subjects are passed they remain valid indefinitely. Therefore upon reaching the minimum flight hour requirements (currently 1,500 flight hours) and if you hold a Command Instrument Rating, you may apply for the issue of the ATPL.

5. Multi-Engine Endorsement Training

Pearson Aviation offers endorsement training on a comprehensive range of multi engine aircraft from light piston twins to corporate jets. Contact us to find out more (see back page for contact details).

When you choose a career in aviation you are opening many doors to an exciting world of travel and reward. Today's pilots are able to choose from a diverse range of interesting career paths. Please contact Pearson Aviation or visit our website at www.pearsonaviation.com.au to find out more about the many other flight training courses we offer.

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Charter and hire

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- Travel flexibility and cost-effectiveness
- Speed, comfort and privacy of a personalised jet or twin-engine service
- Fleet of safe and professionally maintained corporate aircraft
- Experienced and fully licensed captains and crew
- Crew and aircraft operate to stringent standards of airline safety
- Multi-pilot safety and efficiency
- First-class catering
- Corporate departure and arrival lounges (if required).

Pearson Aviation has extensive expertise in the field of aircraft sales and marketing. Our services include:

- Organising pre-purchase inspections
- Sourcing the right aircraft for your needs (from a small, single-engine Cessna to a corporate jet) including comparative analysis
- General advice on buying, selling or leasing aircraft
- Assistance with pre-contractual negotiations
- Facilitation of legal services
- Preparation of CASA documents
- Listing and advertising your aircraft for sale.

For more information on these services, please contact Pearson Aviation (see back cover of this brochure for contact details).

A fabulous training location

Located at Essendon Airport, just 15 minutes by road from the Melbourne CBD and five minutes from Tullamarine Airport, Pearson Aviation is a convenient place to achieve your flying qualifications.

Easily accessed by car, bus or tram, Essendon Airport is the focal point of a business and shopping mecca known as Essendon Fields, which means excellent shopping, cafés and dining facilities are always close at hand.

And when you're training in Essendon, you're never far from Australia's cultural capital, Melbourne, a vibrant city with a creative and colourful European flavour.

Melbourne is world famous for its cafes, restaurants and entertainment, as well as being home to many of Australia's biggest sporting events.

Famously named by *The Economist* magazine (London) as the world's most liveable city, Melbourne has a safe, warm and welcoming atmosphere that makes it the perfect home base for both international and domestic flight-training students.

Living and studying in Australia

Australia is an island continent of extraordinary contrasts, with enormous natural wealth, stunning scenery and a quality of life that is the envy of most of the world.

Australians enjoy a safe, friendly, beautiful and prosperous life. Crime rates are amongst the lowest in the world. The people are relaxed and open-minded; the cities are booming and the opportunities are growing.

With lots of sunshine, white sand beaches, a dynamic cultural scene and adventures every day, Australia is never dull. And more than 280,000 international students from about 195 different countries choose to study in Australia each year, so if you're currently based elsewhere and are considering flight training in Australia, it's nice to know that you won't be alone.



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